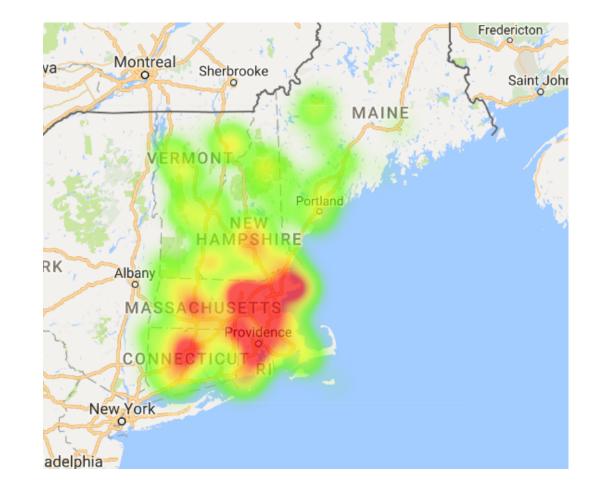


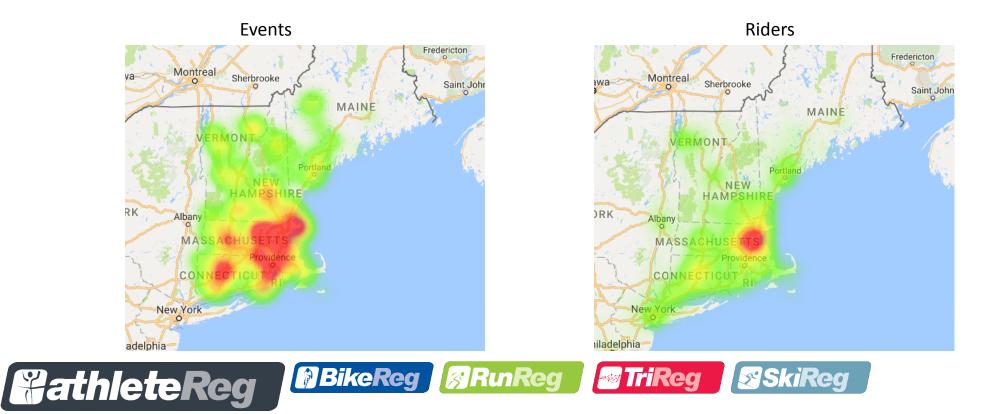
New England Registration Trends

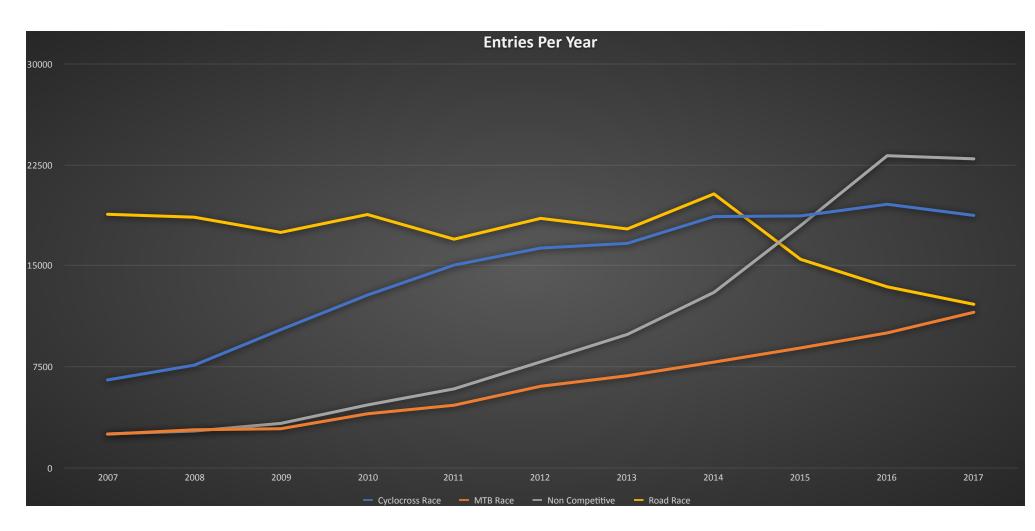
Colin Reuter BikeReg.com crossresults.com Various Weasel events



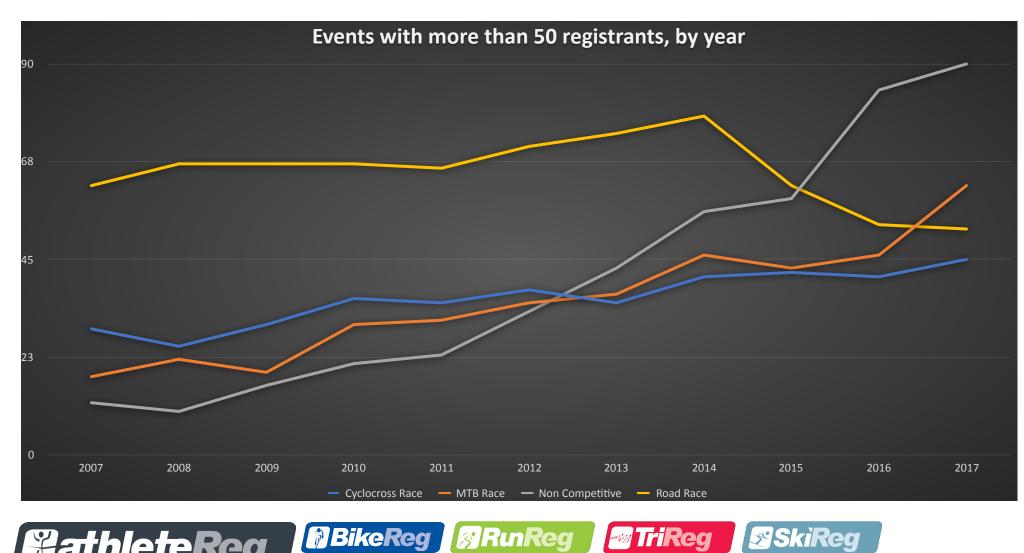


Dataset: 544 New England cycling events listed on BikeReg in 2017



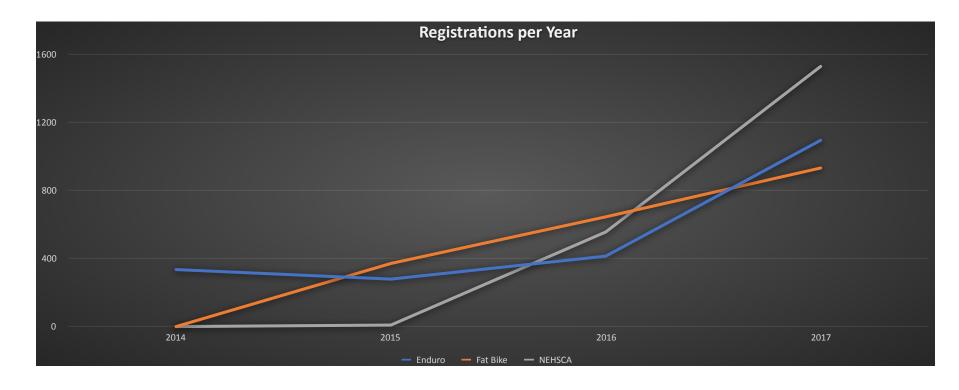




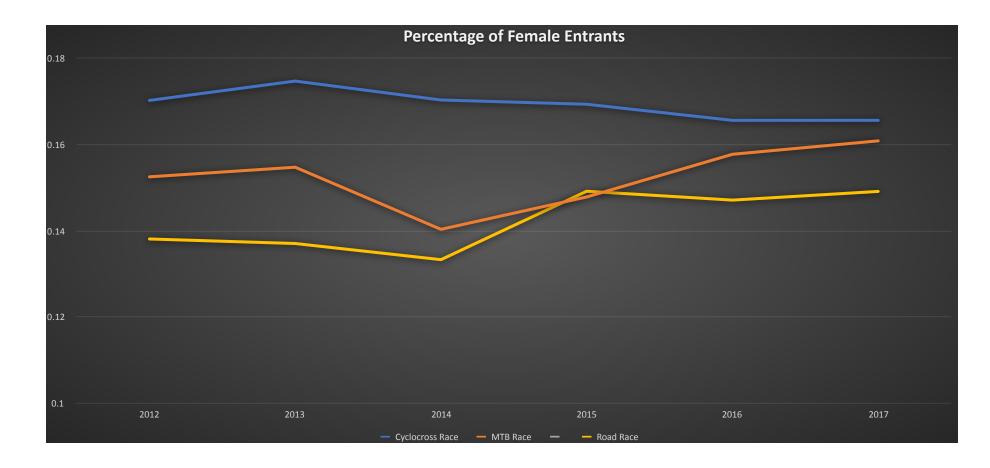




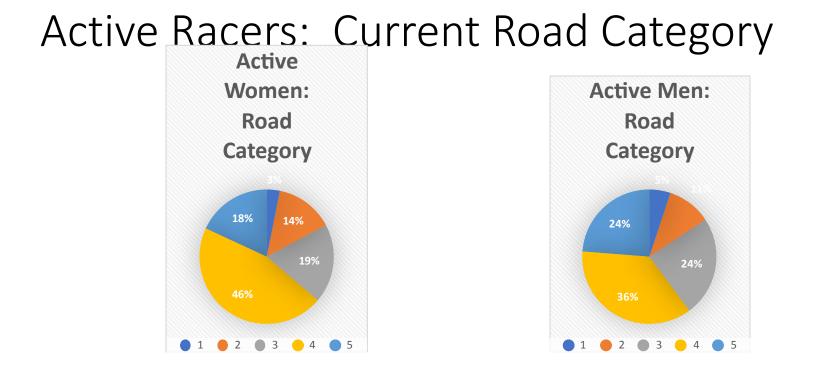
Things change fast!









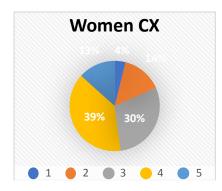


Total Riders: 221

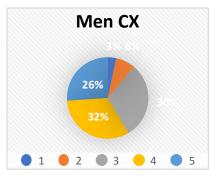
Total Riders: 1361



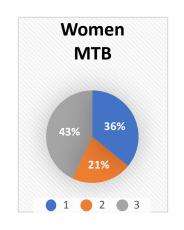
CX and MTB categories

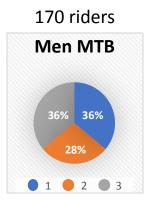


284 riders



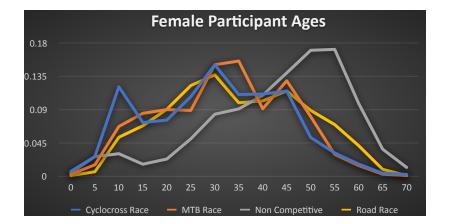


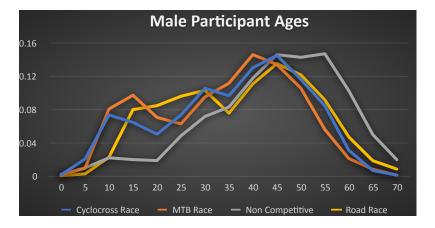






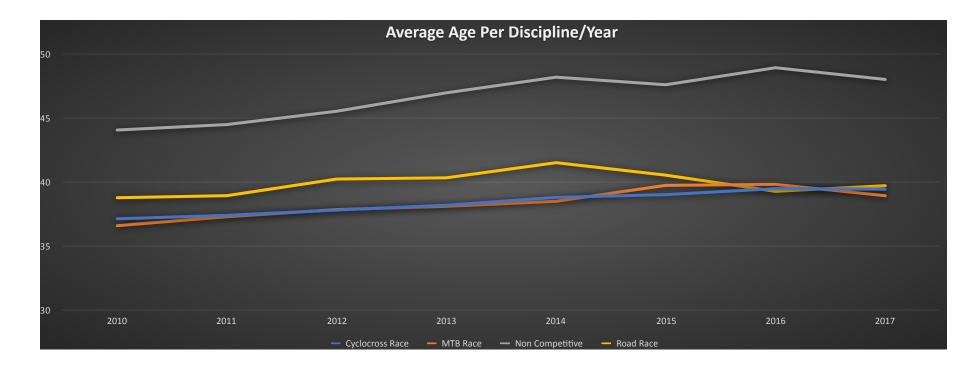
Participant Ages





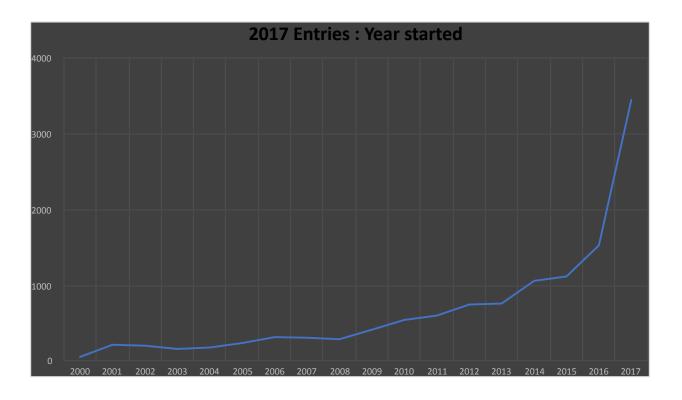


Average Age over Time





People racing in 2017: When did they start?

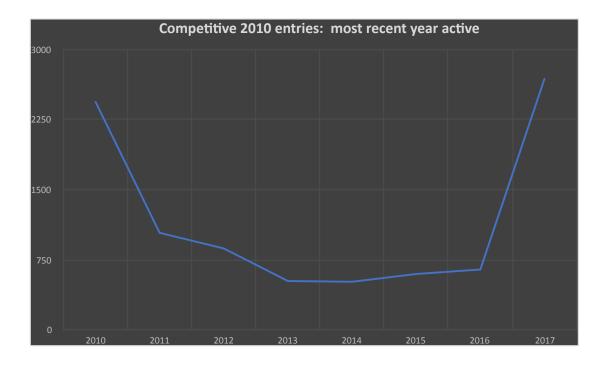


Out of 12100 racers, 3500, 29% were New in 2017

6000 people have started racing in the Last 3 years, and 6000 started before that



People who raced in 2010: where are they now?

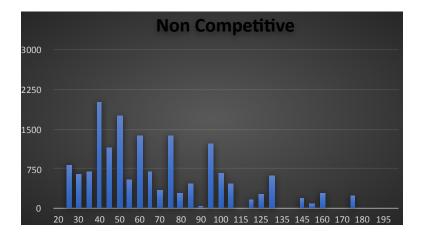


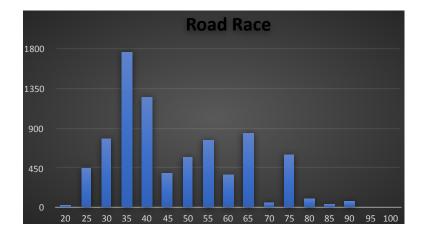
Out of 9300, 2400 never raced again (25%)

2700 registered for a competitive event in 2017 (29%)



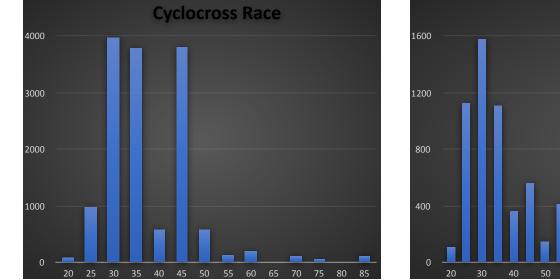
Entry Fees: Rec Ride and Road (stage races excluded)







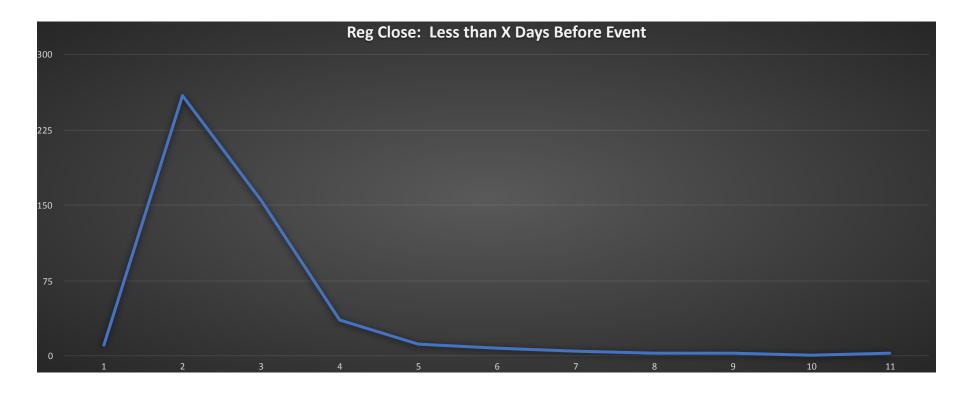
Entry Fees: CX and MTB



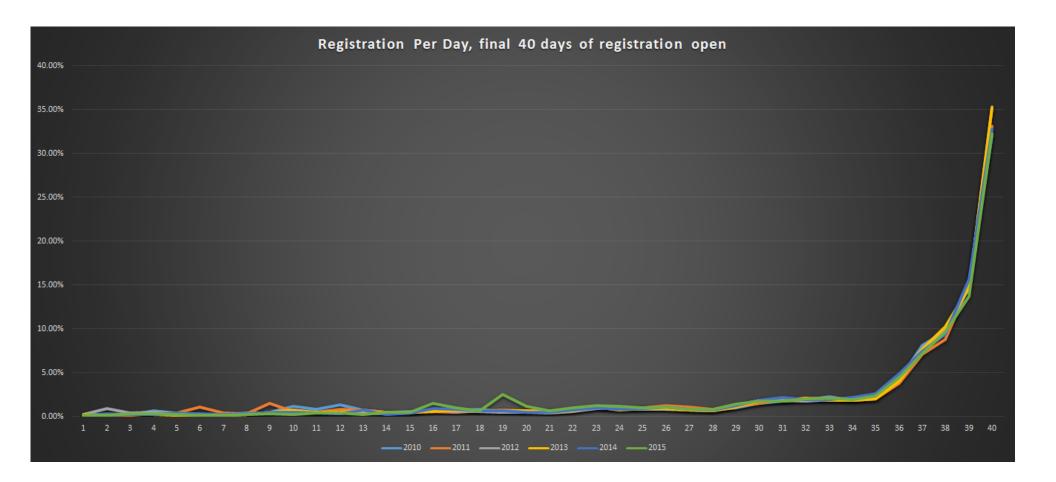




Registration Closing Times









Fun Facts!

- ~71% of race registration happens in the final week
- ~33% of race registration happens in the final day
- ~ 5% of race registration happens in the final HOUR

Racers are NOT getting better are registering late – for the last six years, final-day registration has been between 32 and 35%



Why don't people register early?

- Why don't you pay your rent/mortgage/cell phone bill early?
- People have calendars, phone reminders, and habits
- Registering early for events that don't fill is *objectively worse for participants*
 - Plans change, injuries/sickness happen
 - Refunds are iffy
 - Liquid assets are always preferable!



Block Pricing is probably worth experimenting with

